

### **Executive Summary**





Financial performance: ISIF investment returns of +5.2% in 2019 with accumulated returns now exceeding over €1 billion since inception



Economic impact >80% of 2019 investments (€442m) with a regional footprint or for housing



Housing: *funding committed to deliver 15,000 new homes* of which 3,000 homes sold to date with an additional 6,500 under construction



ISIF's key market differentiators:

- Flexible, long term, sovereign partner to businesses and co-investors
- Focus on sustainability



**01** FY 2019 Update

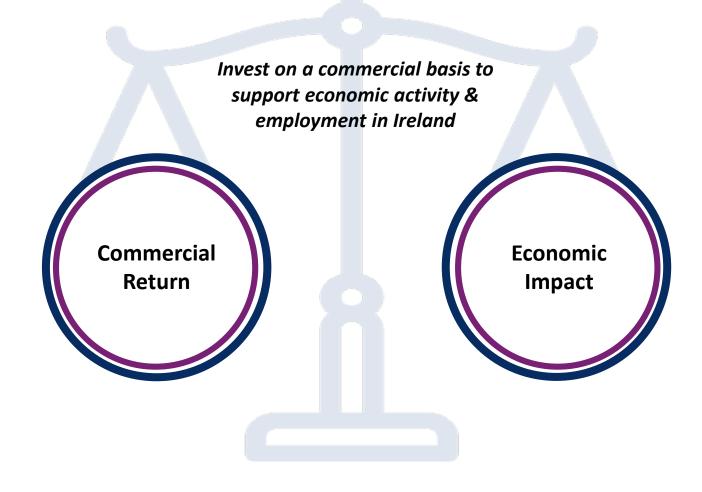


02 H1 2019 Economic Impact Results



Additional Information

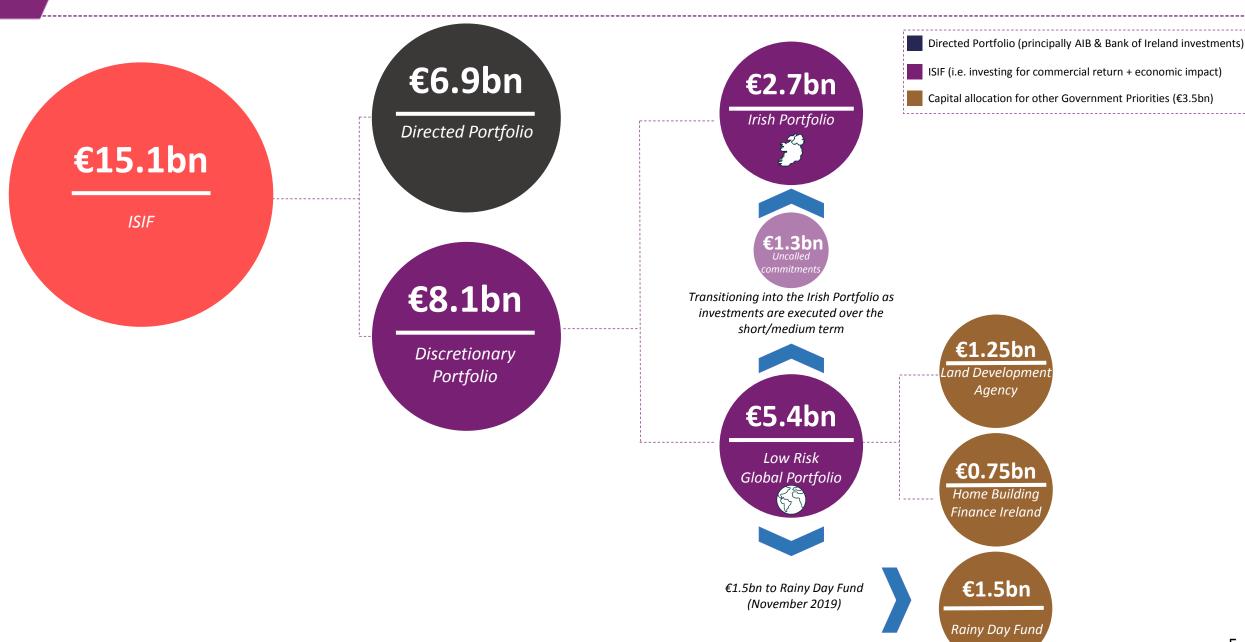
### **ISIF's Double Bottom Line mandate**



#### **Market Differentiators**

- ✓ Long term timeframe
- ✓ Flexible & innovative
- ✓ Sovereign partner to businesses and co-investors

### Overview of ISIF at 31 December 2019



### ISIF performance overview at 31 December 2019



Irish Portfolio **€510 million** of value added since December 2014

+5.3% FY 2019, **+6.8% p.a. since inception** 



Global Portfolio **€531 million** of value added since December 2014

+5.5% FY 2019, **+1.7% p.a. since inception** 



ISIF Portfolio over **€1.0 billion** of value added since December 2014

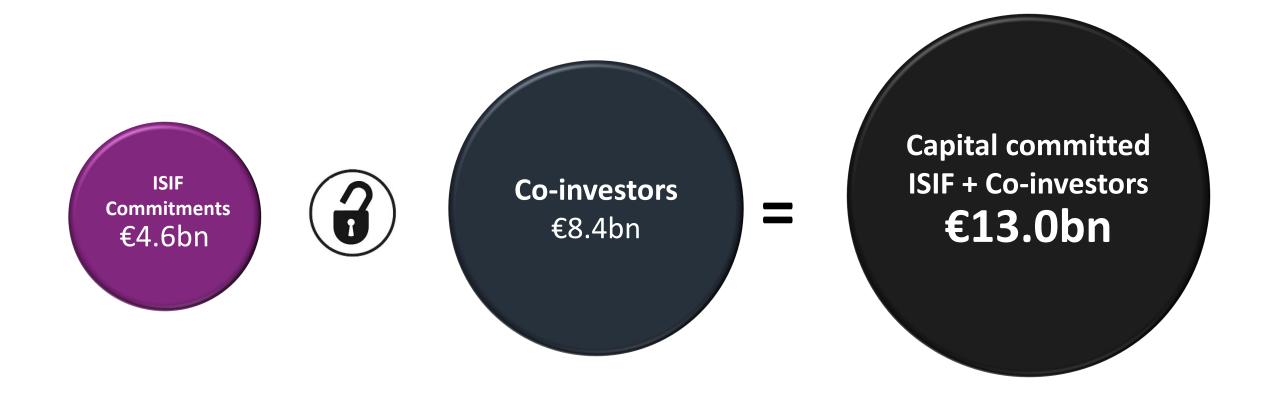
+5.2% FY 2019, **+2.5% p.a. since inception** 



ISIF capital unlocks **€8.4 billion** of co-investment commitments since inception

# ISIFs capital unlocks a further €8.4bn of co-investment capital commitments

Leveraging capital for maximum Economic Impact from ISIF resources



### €437m committed across the Priority Themes in 2019

See appendix 2 for list of 2019 commitments



#### **Regional Development**

Commercial investment into the regions

ISIF's strategy focuses on delivering investments to enable the regions, ensuring people live and work in the right places and embedding resilience in businesses located in the regions



#### Housing

25,000 homes by 2025

ISIF is focused on leveraging and leading commercial capital into residential investments to increase housing supply and a focus on starter and mid market homes

#### **Priority Themes**



#### **Indigenous Businesses**

Support and scale >100 businesses over 5 years

ISIF is investing both directly and via funds to assist in developing the next wave of larger scale indigenous businesses that will compete internationally



#### Climate Change

Investments to deliver substantial carbon reduction

ISIF is investing to deliver 2030 carbon reduction targets and supporting the longer term transition to a net zero carbon economy



#### **Brexit**

Commercial Investment to support businesses and sectors affected by Brexit

ISIF's commercial investment will seek to support businesses and sectors affected by Brexit with a specific focus on long term market and product diversification

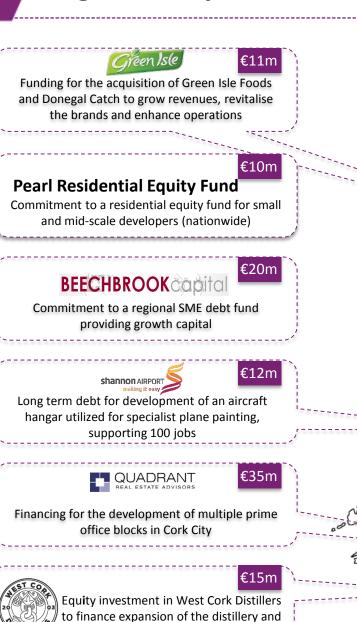


#### **National Initiatives**

High impact substantial investments

Key focus on sustainability; sustainable business models, climate, housing and regional development

### Regional Impact: 80% of 2019 commitments with a regional footprint or for housing



international growth





€15m

Investment into ATA Tools to scale domestic and international operations through acquisition of Karnasch



€20m

Commitment to a growth capital fund supporting indigenous SMEs (nationwide)



€24m

MilkFlex supports over 1,500 farmers nationwide to make investments in productive dairy assets



KILKENNY COUNTY COUNC



Development finance for 50ksq. ft. Grade A office at Abbey Quarter site in Kilkenny



€34m

Commitment financing the build out of energy storage infrastructure in Ireland



Cork County Council



Initial investment of €2m to a JV with Cork County Council to deliver infrastructure unlocking strategic sites for residential development

### Housing: ISIF's strategy prioritises the delivery of starter and mid-market homes



ISIF's investment has been across segments with **85% of homes** delivered to date in the starter and mid-market segment



ISIF capital speeds up the delivery of new homes — prioritising areas where the financing gaps are most acute and leveraging third party capital



Future focus – *unlocking land through equity partnerships and enabling infrastructure* to deliver new homes

### **Starter**

The Willows, Dunshaughlin, Meath



Priced from €250k

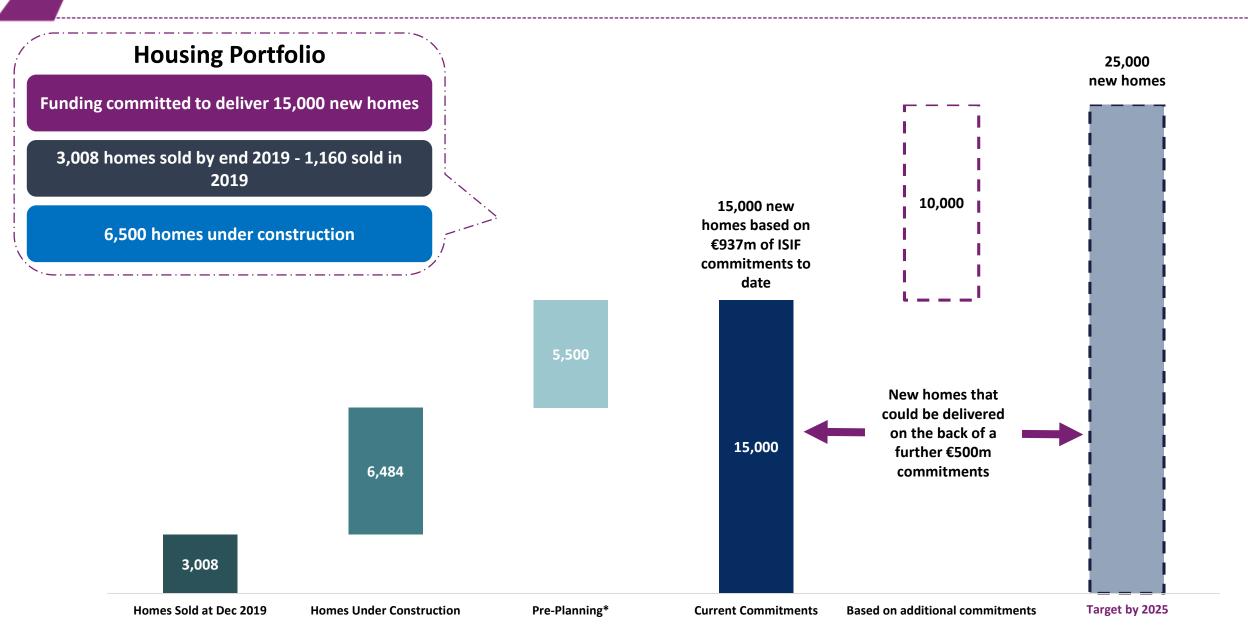
### **Mid Market**

White Pines, Rathfarnham, Dublin



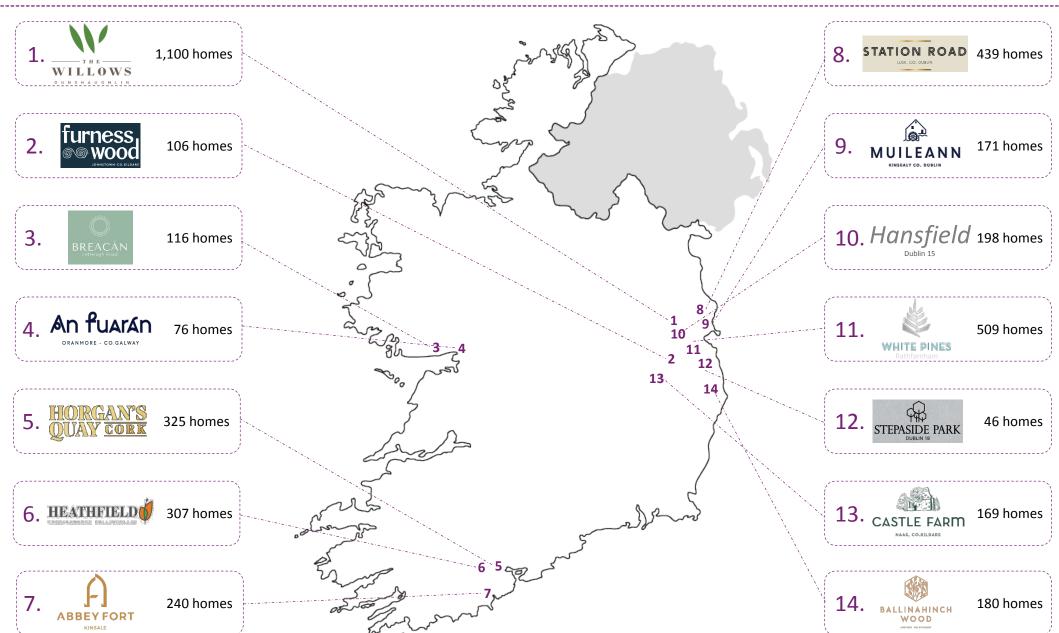
Priced from €365k

### Housing: €937m investment programme targeting delivery of 15,000 new homes

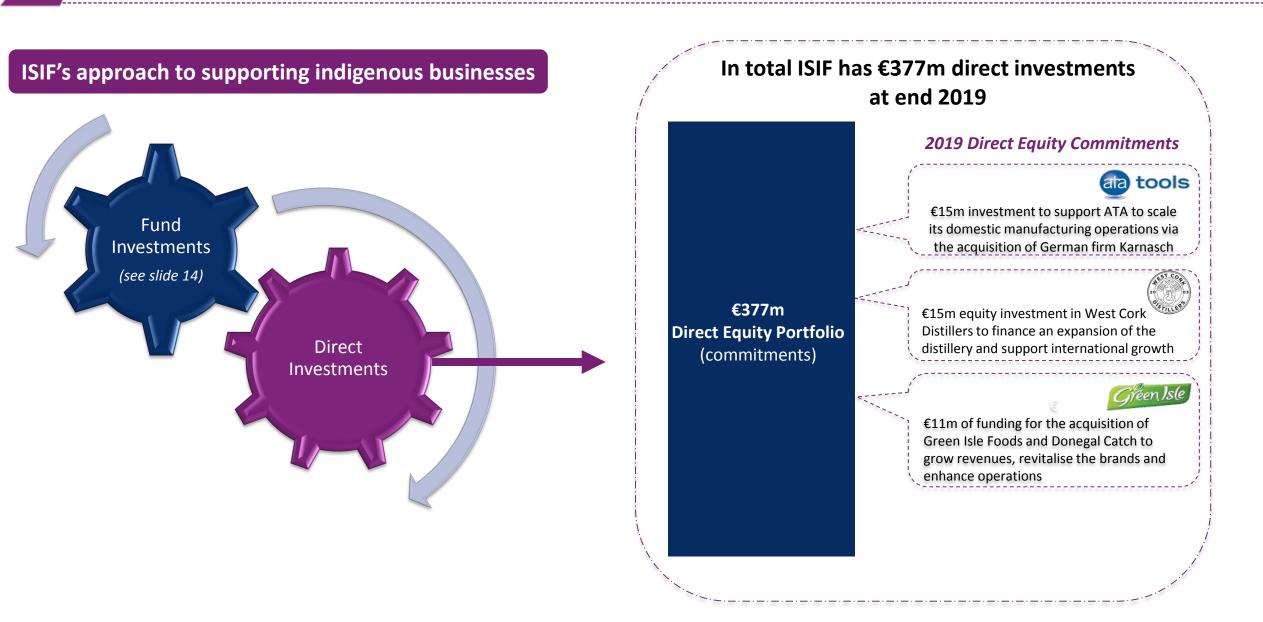


### **Housing: Capital at work on over 110 sites**

Examples of sites that will deliver new homes from ISIF capital



## ISIF supports indigenous businesses directly and indirectly (through fund platforms)



### ISIF supports funds that diversify the funding landscape for Irish businesses

ISIF continues to back platforms that diversify the financing ecosystem supporting a range of products for companies across various sectors and at different stages of growth

#### Venture Capital

- Venture capital plays an important role in developing and scaling early-stage Irish businesses and is particularly important to support innovative, disruptive sectors.
- In 2019 ISIF made 4 commitments to venture capital platforms.
- ISIF also enhanced its strategic partnership with Silicon Valley Bank to lend an additional \$300m to Irish technology businesses

#### **Growth Equity**

- Scales Irish business but at a more progressed stage in their life cycle
- Private and growth equity firms can add significant value beyond funding alone (e.g. bringing international best practice to support growth plans, improving governance / management structures)
- In 2019, ISIF made a €20m commitment to MML a domestic growth capital fund to support Irish businesses to grow domestically and internationally

# Specialist Industry Solutions

- Products developed with industry leaders that facilitates the resilience of that sector to address a particular financing deficit or problem
- In 2019, ISIF in partnership with industry rolled out the Milkflex product to 18 co-ops

#### SME Credit Funds

- Support lending to specialist or niche areas that are not well served by the traditional banking market
- In 2019, ISIF made a €20m commitment to Beechbrook to provide growth capital to Irish SMEs with a specific focus on regional SMEs

Venture Capital - · - · - · - · Growth Equity - · - · - · - · - · Credit - · - · - · Stage of Maturity













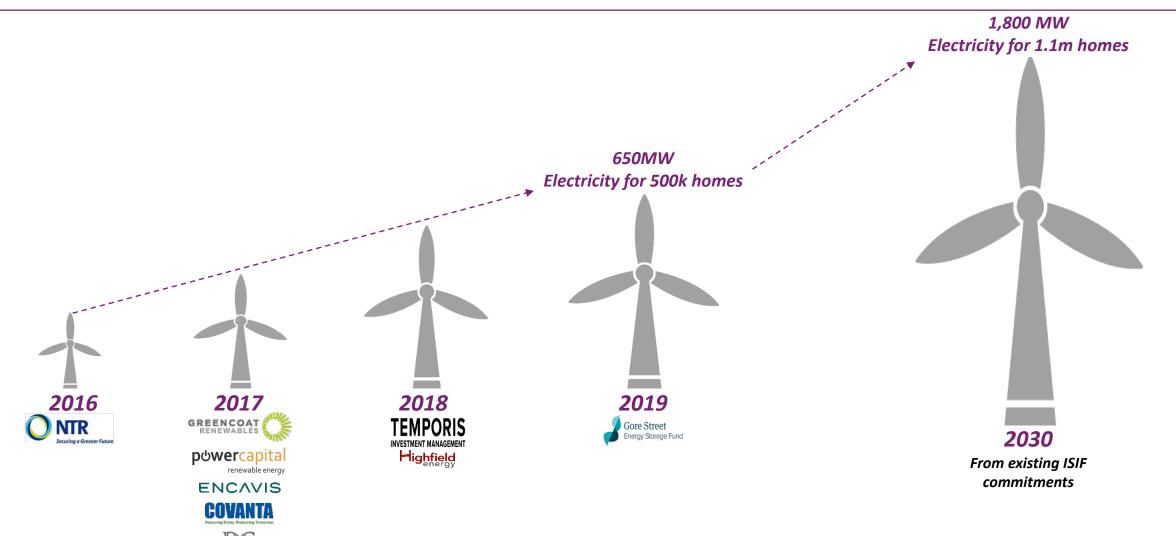


2019 commitments

# Climate: ISIF committed €349m to renewable infrastructure and forestry to date

Past 5 years: ISIF committed €349m into renewables (wind, solar, battery storage) and forestry

Next 5 years: ISIF will target €500m of investments in line with the Government's Climate Action Plan across transport, built environment, electricity and decarbonising Irish businesses



## ISIF is making a difference – some portfolio highlights

ISIF Platform Investments – developing and scaling early stage businesses



of pilot product and US expansion.

Acquired by Google.

China Ireland Technology fund







Chinese market access, strengthened company board and access to corporate clients supported by ISIF-backed funds.

Acquired by Qorvo.

Directly supporting the global expansion of indigenous businesses based in the regions



Investment funded product development and acquisition strategy with the firm acquiring five international businesses since 2018 and over ten since inception.



Funded an additional production facility doubling production capacity with 50 new jobs in Co. Longford.

ISIF capital is unlocking land and delivering new homes



Memorandum of Understanding with Port of Cork to repurpose the port site at Tivoli in Cork City, with the capacity to accommodate up to 4,500 homes and 1.3m sq. ft. of office space.



ISIF facility unlocked development land for new homes of which over 1,200 are under construction.



### **H1 2019 Economic Impact Metrics**

Reflects detailed survey data for H1 2019. Given the quantum of surveys of investees and underlying investees of indirect investments and the comprehensive analysis completed, finalisation and publication of this economic impact data always lags 6 months behind.



**Jobs Supported by ISIF capital:** 32,673

**YoY:** +2,991 jobs



**Employment by Region:** 

45% Dublin/55% ex-Dublin

YoY: Geographically balanced



Gross Value Add (GVA\*): €743 million

YoY: +€243 million



Wage Bill: €538 million

YoY: +€64 million



**Turnover:** €1.4 billion

YoY: +€331 million

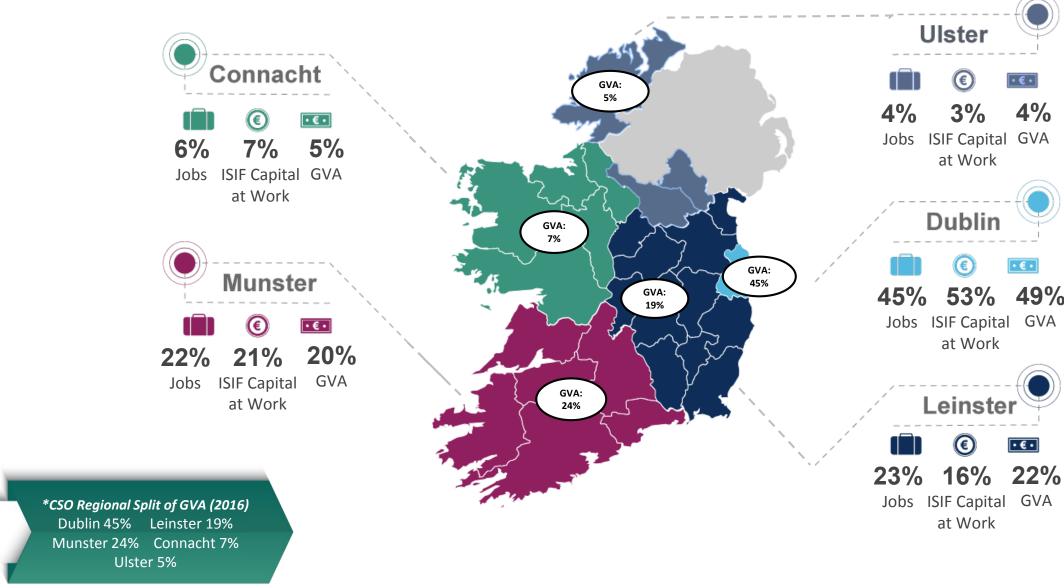


**Exports:** €356 million

YoY: + €98 million

### Regional economic impact of investments

Geographically balanced, broadly in line with regional economic activity\*





# Appendix 1 – Assumptions, Methodology and Disclaimer for Economic Impact data

The NTMA adopts a conservative approach to all data and in many cases excludes data where ISIF does have an impact but it is difficult to quantify.

#### **Assumptions and Methodology**

- 1. The NTMA collected data on underlying investees. While economic impact data is somewhat complicated, the NTMA has adopted a structured approach to the collection and analysis of the data.
- 2. Underlying investees are either direct or indirect (i.e. through Funds), the economic impact data is gathered through a semi-annual survey process of the direct and indirect underlying investees. The economic impact of an underlying investee is only included once i.e. where the ISIF has more than one indirect investment in an underlying investee the duplicate economic impact is removed from the analysis.
- 3. In cases where ISIF finances a specific project in a large entity, the NTMA only captures the economic impact for the project and not any benefits it may bring to the wider corporate entity.
- 4. The Fund does not capture the economic impact from investments the ISIF has exited which could be significant.
- 5. There is some time lag between the achievement of economic impact and the commitment to a investment. Typically, economic impact is generated when there is a draw down on committed capital and this can be some time after a commitment to an investment.
- 6. The NTMA completes a check of all survey data for reasonableness. However, the NTMA is reliant on the underlying investees to provide accurate data and is not in a position to verify the data submitted.
- 7. Surveys provided in USD were converted to EUR, income statement metrics were converted to EUR using a 12 month average FX rate sourced from Bloomberg.
- 8. The regional distribution of capital invested is weighted based on the capital invested as at 31 December 2019 and based on the underlying investees detailing the location/regional activities of the underlying investee/project. Where underlying investees operate on a nationwide basis, the capital invested is weighted by population, this population data is sourced from the Central Statistics Office.
- 9. The regional distribution of underlying investees employment and gross value added is based on data provided by the underlying investees detailing the number of jobs and earnings generated regionally. Where underlying investees operate on a nationwide basis and a reliable regional employment split is unavailable, the total jobs and gross value added is weighted by population.
- 10. The majority of underlying investees provided the relevant data as at 31 December 2019 directly. There are some exceptional cases where data was unavailable the following assumptions were applied:
  - In a very small number of construction projects a Construction Industry Federation multiplier was applied to the capital expenditure to estimate the number of employees.
  - In the case of projects and businesses where third party/contracted headcount was provided but a wage bill was not available, an average wage based on CSO average earnings was applied to the third party/contracted headcount.
  - III. In a very small number of cases we based the assumptions on relevant industry data such as Teagasc, IWEA and Bord Bia.
- 11. In line with industry standards, a conservative indirect employment multiplier is applied to direct jobs. The NTMA calculation of employment multipliers is based on CSO methodology.
- 12. Exports for some investees are based on an estimate percentage of turnover which would reasonably be expected to exported based on underlying business activity.

Disclaimer: The information in this presentation is issued by the National Treasury Management Agency (NTMA) for informational purposes. The NTMA makes no warranty, express or implied, nor assumes any liability or responsibility for the accuracy, correctness, completeness, availability, fitness for purpose or use of any information that is available in this presentation nor represents that its use would not infringe other proprietary rights. The information contained in this presentation speaks only as of the particular date or dates included in the accompanying slides. The NTMA undertakes no obligation to, and disclaims any duty to, update any of the information provided. The contents of this presentation should not be construed as legal, business or tax advice.

### Appendix 2 - ISIF FY 2019 Investments

ISIF committed €442 million in FY 2019

Investment	Description of Investment	Amount €m
Quadrant Real Estate Fund II	Financing the development of large prime office blocks in Cork city supporting regional development.	35
Irish Life Residential Property Fund	Fund's objective is to assemble a portfolio of high quality residential assets to rent primarily through forward purchase and funding.	140
Green Isle Foods	Funding for the acquisition of Green Isle Foods and Donegal Catch to grow revenues and revitalise the brands.	11
Frontline EMEA Expansion Fund	Expansion stage VC fund that will invest in highly rated North American software companies that are at the point of entering EMEA.	4*
Beechbrook Capital	SME lending fund providing growth capital to regional Irish businesses with investments typically ranging from €2m to €6m.	20
ATA	Backing ATA, a precision engineering group, to scale and expand domestic and international operations through the acquisition of Karnasch.	15
Fountain Healthcare Partners III	Venture fund providing risk capital and expertise to entrepreneurs developing life sciences companies.	20
Atlantic Bridge Fund IV	Venture fund focused on investing primarily at the expansion capital and growth equity stages in companies that have started to scale.	20
Vectra	Follow on investment in a successful artificial intelligence cybersecurity company expanding their presence in Ireland – ISIF 1.0 investment	5*
Gore Street Energy Storage	Financing the build out of energy storage infrastructure in Ireland to support the growth in renewables.	34
Kilkenny Abbey Quarter	Development finance enabling 50,000 sq. ft. Grade A office development on the Abbey Quarter site in Kilkenny.	12*
Shannon Hangar	Long term, non-recourse funding for the development of an aircraft hangar at Shannon Airport.	12
HISCo	Commercial joint venture company with Cork County Council to provide an infrastructure "design-build-finance" service on housing sites of scale.	2
Swrve	Follow on investment supporting a software company founded in Dublin.	6*
West Cork Distillers	Equity investment into West Cork Distillers to finance the expansion of its distillery and to support growth of its products in international markets	15
MilkFlex II	Fund that will offer flexible, competitively priced loans to milk farmers across Ireland with loan repayments linked to milk price.	24*
Pearl Residential Fund	Residential equity fund providing capital to small and mid-scale developers to facilitate the build out of residential units in Ireland.	10
Niche Living	Equity funding to Bartra to develop shared-living site in Dublin.	8
MML Growth Capital Partners Ireland Fund II	Growth capital private equity fund that will support indigenous SMEs to grow domestically and internationally.	20
Strategic Investors Fund X	Commitment to a new venture capital fund-of-funds building on the longstanding relationship between ISIF and SVB.	23
Guinness Enterprise Centre	Loan to finance the upgrade and expansion of the Guinness Enterprise Centre.	7
Follow on commitments		Total: €44

### Appendix 3 – Summary of Underlying Irish Based Investments at 30 June 2019 (1/7)

Fund/Company/Project	Company/Project	Principal Product/Service
	AQ Metrics	Provider of software as a service solutions to the global financial services industry
	Channelsight	Ecommerce platform providing Where to Buy technology
	Cityswifter	Business intelligence platform for urban business networks
	Decawave	Ultra-wideband wireless transceiver integrated circuits and related products
	Deciphex	Development of applications for clinical and veterinary pathology that improve productivity
	EdgeTier	Intelligent software for customer contact centres
	lheed	Medical eLearning
	Internet Corp	Online backup / disaster recovery / infrastructure as a service
	mADme	Mobile engagement and advertising platform for mobile operators
	Ocrex	Automated invoice upload for finance systems
ACT	OralEye	World's largest teledental network
	RecommenderX	Enterprise decision support systems
	Scurri	Cloud based platform that provides services to making shipping simple for e-commerce
	Servisbot	Artificial intelligence chatbot orchestration platform for business
	SilverCloud Health	Online health and eTherapy platform provider
	Swrve	Mobile marketing monetisation platform
	Tandem HR	HR software as a service
	Umba	Microlending platform
	VideoElephant	Online video syndicator
	Worldnet	Development and provision of an online payment solution
Activate	Funding for 35 residential sites across Ireland	Stretch senior debt platform of residential development / site acquisition
AMCS	AMCS	Designs, develops, implements and supports environmental software and solutions for the recycling and waste management industry
Aquacomms	Aquacomms	Specialist sub-sea cable connecting New York and Ireland with onward connections to London
	Carrick Therapeutics	Developer of drugs targeting cancer resistance
Arch VIII	Wuxi-NextCODE / GMI	Company leading a large-scale genomics research study across Ireland
Ardstone	Active on 18 residential sites across Ireland	Fund targeting residential development in Ireland, with a clear focus on house-building in Dublin's commuter belt
ATA Group	ATA Tools	Leading global manufacturer of precision engineering products and solutions
	Fieldaware	Mobile field service management
Atlantic Bridge Fund II	Swrve	Mobile marketing monetisation platform
	•	· · · · · · · · · · · · · · · · · · ·

### Appendix 3 – Summary of Underlying Irish Based Investments at 30 June 2019 (2/7)

Fund/Company/Project	Company/Project	Principal Product/Service
	Andapt	Power management solutions
	CivicConnect	Internet of things
	Decawave	Ultra-wideband wireless transceiver integrated circuits and related products
	Hypergrid	Data management, storage and related technology
	Vectra	Applies AI to detect and respond to cyberattacks
Aurora Temporis	Temporis Investment Management	Establishment of Ireland's first dedicated renewable energy development equity fund
	Accuflow	Technology and cloud services to power smarter homes and businesses through interactive smart security, energy management, video monitoring and automation
	Adtower	Out of home advertising
	Anam	A2P revenue protection for mobile network operators
	Business Post	Sunday newspaper distributed nationally
	Glantus	Developer and supplier of software solutions
	Irish Medical Systems	Healthcare software company providing electronic patient records
	Irish Studio Media Publishing	Print and digital media company
	Maximum Media	Digital publishing company
Beach Point Capital	Obelisk	Professional engineering services
	Platform Capital	Wholesale financial services
	SME Finance and Leasing Solutions	Provider of leasing finance
	Trilogy	Managed IT as a Service
	Urban Volt	Light as a service
	VisibleThread	Software product company focused on sales proposal automation software
	VoiceSage	Business SMS, voice and multichannel communication solutions.
	XS Direct	Car Insurance
	Your Smile Direct	Dental treatment services
Business Growth Fund	Brindley Healthcare Winterbrook	Nursing Homes Family-run property developer
	BBs	Chain of coffee and muffin retail stores across the UK and Ireland
	Bizimply	Time and attendance software
Causeway Capital	<b>GTI</b>	Provider of technology, data and media solutions to the graduate recruitment market in the UK and Ireland
	Harkglade Limited and Associates (Celtic Linen)	Commercial laundry business
	Turmec	Engineering business specialising in the design, manufacture and installation of recycling plants and equipment

### Appendix 3 – Summary of Underlying Irish Based Investments at 30 June 2019 (3/7)

Fund/Company/Project	Company/Project	Principal Product/Service
Carlyle Cardinal Ireland	AA Ireland	Insurance brokers and roadside assistance providers
	Abtran	Business Process Outsourcing
	Carroll Cuisine	Production and distribution of sliced cooked ham and other food products
	Millicent	Manufacturer and seller of women's health pharmaceutical products into the US market
	Payzone	Multi-channel payment solutions
	Sam McCauley	Retail Pharmacy Group
	Sports Surgery Ireland	Private hospital specialising in orthopaedic surgery, spinal surgery and sports medicine
Cherrywood SDZ (Hines)	Cherrywood SDZ (Hines)	Bespoke debt for provision of enabling infrastructure works to unlock residential development housing
	Accuris Networks	WiFi off-load and roaming technologies
China Ireland Technology	Decawave	Ultra-wideband wireless transceiver integrated circuits and related products
Growth Fund I	Fieldaware	Mobile field service management
Growth Fund 1	Novaerus	Manufacturer of wall mounted airborne pathogen control devices
	Swrve	Mobile marketing automation software platform
China Ireland Technology	Atlantic Therapeutics	Manufacture of Devices for treatment of Incontinence
Growth Fund II		Manufacture of Devices for deathleft of moontalience
Covanta	Dublin Waste to Energy Ltd	Waste treatment, power and heat production
Cubic	Cubic	Connectivity/software company
daa	daa	Commercial semi-state airport company
Dasos	Dasos	Invests directly in forestry plantations diversified across Ireland
DCU Student Accommodation	DCU Student Accommodation	Investment in university student accommodation
	Betapond Limited	Marketing app provider for social networks
	Cleverbug	Personalised greeting cards and gifts
	Corrata (Zapa)	Telecom expense and value management
	Davra Networks	Management system for Internet of Things devices for Cisco distributed networks
	Good Travel Software	Booking systems for car sharing and shuttles
Delta III	Homestay	Accommodation portal
	Luzern Solutions	Online retailer and online store provider for new and refurbished goods
	mADme	Mobile advertising solutions
	Mobacar	Online car rental software platform
	Sim Local	Local sims for international travellers
	What Clinic	Medical treatment search portal

### Appendix 3 – Summary of Underlying Irish Based Investments at 30 June 2019 (4/7)

Fund/Company/Project	Company/Project	Principal Product/Service
Draper Esprit	CurrencyFair Ltd	P2P Currency Exchange
	Abrakebabra Investments Limited	Fast food franchise owner and operator
	BBs	Chain of coffee and muffin retail stores across the UK and Ireland
	Big Red Cloud	Online cloud accounting software
	Cara Pharmacy	Pharmacy and retail products
	Extraspace Solutions	Sale and hire of fast track building solutions
Dunport	Kinsale Hotel	Hotel accommodation
	Magnet	Broadband and phone services
	Openmind	Consolidated messaging platform for mobile operators
	Rye River	Irish Craft Beer brewer and agent distributor
	Walsh Whiskey	Premium Irish whiskey
	Weston Office Solution (Iconic Offices)	Flexible workspace provider
Finance Ireland	Over 2,000 companies supported through Finance Ireland fina	ncing
Fine Grain	Eight commercial real estate sites across Ireland	Commercial real estate Financing
Finistere	ApisProtect	Internet of things solution for beehive monitoring
	1st Forestry Fund	Invests directly in forestry plantations diversified across Ireland
	Mainstay Medical Vivasure Medical	Manufacturer of medical device for treatment of chronic lower back pain Medical vascular closure device
	Inflazome	Inhibitors of the NLRP3 inflammasome
	Inflection Biosciences	Developing small molecule therapeutics for the treatment of cancer.
Fountain II	Neurent Medical	Medical devices
	Neuromod Devices Limited	Medical devices
	AQ Metrics	Risk/Compliance technology
	Boxever	SaaS customer intelligence platform for airline and travel industry
	CurrencyFair Ltd	P2P Currency Exchange
	Drop	Connected kitchen products
	Linked Finance	P2P SME lending marketplace
	Pointy	Putting shops online automatically
	Qstream	Mobile sales enabling service
	Roomex	Hotel booking platform
	Verifly	Drone technology

### Appendix 3 – Summary of Underlying Irish Based Investments at 30 June 2019 (5/7)

Fund/Company/Project	Company/Project	Principal Product/Service
	Brightflag	Business intelligence for legal spend management
	Modulz	Software design tool
Frontline II	Payslip	Payroll software
Frontline II	Rosebud IOT	Tech support software for management of IOT
	Siren	Business intelligence
	Tandem HR	HR Software as a service for talent management
Green Isle	Green Isle Brands	Frozen food products
Greencoat	Greencoat	Irish renewable energy infrastructure company
Genesis Aircraft Service	Barings	Full life cycle aircraft lessor
	AMCS	Software solutions for the waste management industry
Highland Europe	Jamp	Data-driven mobile app marketing platform
	Malwarebytes	Anti-malware software
InsideSales	InsideSales	Sales acceleration software
	Accuris Networks	WiFi off-load and roaming technologies
	Betapond Limited	Marketing app provider for social networks
	Davra Networks	Management system for Internet of Things devices for Cisco distributed networks
	Diona Technologies	Diona is addressing the demand for mobile solutions in the HHS market
Investec Ventures	Mick's Garage	The company sells car parts and is Ireland's leading on-line car-parts retailer
invested ventures	Rainmaker Business Technologies	Provider of business intelligence and performance software to the airline sector
	RAPT Touch Ltd	Develops multi-touch screen technologies for incorporation into large screens
	SilverCloud Health	SilverCloud Health Limited provides online therapeutic solutions via tailored clinical programs
	Terminal Four Solutions	Developer of enterprise web content management software for the higher education market globally
	Vearsa	Helps traditional publishers distribute electronic copies of their books ("eBooks")
	Convention Centre Ireland	Ireland's only purpose built convention centre positioned on the banks of the River Liffey in the centre of Dublin
	Cyclone Wind Farm Portfolio	Portfolio of 10 wind farms located in both the Rol and NI, generating electricity for sale into the Single Electricity Market
Irish Infrastructure Fund	Enet	Managed bandwidth and infrastructure access telecom services
	Towercom Limited	Largest independent telecom tower / mast owner in the Republic of Ireland and owns/controls 406 telecom tower/mast sites
	Valley Healthcare	Primary care centres
Irish Water	Irish Water	National service provider of water and treatment of wastewater

### Appendix 3 – Summary of Underlying Irish Based Investments at 30 June 2019 (6/7)

Fund/Company/Project	Company/Project	Principal Product/Service
Irich Whickov Growth Fund	Glendalough Irish Whiskey	Branded spirits company
	West Cork Distillers	Irish whiskey distillers based in West Cork
Kaseya	Kaseya	IT solutions to support the IT industry
Kilkenny Regeneration	Kilkenny Regeneration	Urban regeneration project
Lightstone Ventures I	Carrick Therapeutics Limited	R&D Oncology
Lightstone Ventures II	Alexo Therapeutics	Developer of novel biologics with goal of discovering new drugs to help the human immune system to eradicate cancer
Mainstay Medical	Mainstay Medical	Manufacturer of medical device for treatment of chronic lower back pain
na.th.	3D4Medical	Develops medical, educational and health fitness apps
Malin	AN2H Discovery	Designs novel small molecule therapeutics
Man Aalto	Six residential sites across Ireland	Real estate investor targeting smaller property developers with less access to debt financing
MilkFlex	MilkFlex	Innovative loan product that helps protect farm incomes from the impact of dairy market volatility, seasonality and disease outbreak.
Motive	Global Shares	Provider of equity compensation management solutions
Nautilus	Nautilus	Water-cooled data centres
NTR Small Wind	Number of projects across Ireland and UK	Wind Energy
Panelto	Panelto	Manufacturer of high quality, high volume artisan style breads for the larger retailers in UK and Ireland
	Boxever Ltd	SaaS customer intelligence platform for airline and travel industry
	InsideSales	Sales acceleration software
Polaris VI	Profitero	Competitive pricing, intelligence and e-commerce insights for brand manufacturers and retailers
	Wuxi-NextCODE/GMI	Company leading a large-scale genomics research study across Ireland
	InsideSales	Sales acceleration software
Polaris VII	Novaerus	Manufacturer of wall mounted airborne pathogen control devices
	Wuxi-NextCODE/GMI	Company leading a large-scale genomics research study across Ireland
Polaris VIII	Pointy	Putting shops online automatically
	Qstream	Mobile Sales enabling service
	Voysis	Voice Al platform

### Appendix 3 – Summary of Underlying Irish Based Investments at 30 June 2019 (7/7)

Fund/Company/Project	Company/Project	Principal Product/Service
Port of Cork	Port of Cork	Container terminal development
Quadrant I	Three active CRE / Residential sites in Dublin	Mezzanine lender for CRE / Residential
RPFP	RPFP	Pilot receivables purchase facility with Dairygold
Shannon Airport Authority	Shannon Airport Authority	Long term debt facility to support the upgrade of the existing runway
Scottish Equity Partners	Immedis	Consolidated global payroll and tax service solutions
Seroba II	Opsona Therapeutics	Developer of drugs for the treatment of autoimmune and inflammatory diseases
Seroba III	Atlantic Therapeutics	Manufacture of Devices for treatment on Incontinence
SVB	Venture Debt	18 underlying companies – bank confidentiality precludes disclosure of borrowers names
Swrve	Swrve	Mobile marketing automation software platform
Temporis	Encavis	Fund developing pre-construction renewable energy projects
Urbeo	Urbeo	Private rental sector fund
Vectra	Vectra	Applies AI to detect and respond to cyberattacks
WLR Cardinal	Number of sites across Ireland	Mezzanine / flexible capital provider to residential and CRE development
Wuxi-NextCODE/GMI	Wuxi-NextCODE/GMI	Company leading a large-scale genomics research study across Ireland

### **Contacts**

Eugene O'Callaghan Director

E eocallaghan@ntma.ie

Fergal McAleavey
Senior Investment Director

E fergal.mcaleavey@ntma.ie

Kieran Bristow
Senior Investment Director

E kieran.bristow@ntma.ie

Cathal Fitzgerald
Senior Investment Director

E cathal.fitzgerald@ntma.ie

Eimhín Ní Mhuircheartaigh

Senior Investment Director

E eimhin.nimhuircheartaigh@ntma.ie

Donal Murphy
Senior Investment Director
E donal.murphy@ntma.ie

Paul Saunders

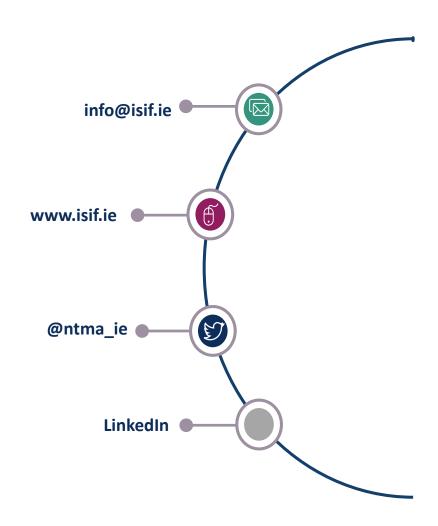
Senior Investment Director

E paul.saunders@ntma.ie

Mikael Langstrom
Investment Director
E mlangstrom@ntma.ie

Saoirse O'Connor

Investment Director
E Saoirse.OConnor@ntma.ie



Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency

Ciste Infheistíochta Straitéisí d'Éirinn Ireland Strategic Investment Fund